

## Message Text

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PAGE 01 BANGUI 00255 251129Z

46

ACTION EB-07

INFO OCT-01 AF-06 ISO-00 EUR-12 CAB-02 CIAE-00 COME-00

DODE-00 DOTE-00 INR-07 NSAE-00 FAA-00 L-02 MC-02

TRSE-00 XMB-02 /041 W

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R 250851Z FEB 75

FM AMEMBASSY BANGUI

TO SECSTATE WASHDC 5509

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E.O. 11652: N/A

TAGS: EAIR, CT

SUBJECT: CIVAIR: AIRCRAFT SALES PROSPECT FOR CAR

REF: STATE 40041 (NOTAL B. PARIS 4540 C. BANGUI 1455 (NOTAL)

1. EMBASSY INVITES ATTENTION TO STATE REFTEL AS EXAMPLE OF WHAT OFTEN HAPPENS IN CAR AIRCRAFT DEALS. IN ADDITION TO SPELLMAN RECENT HISTORY HAS INCLUDED ABORTED DEALS WITH CHARLES WILLIS OF GREAT ALASKA CORPORATION AND FIASCO OF PURCHASE OF DC-8 FROM AMERICAN AIRLINES IN LATE 1960'S. AVIATION MINISTER OTINA ALSO DISCUSSED PURCHASE OF SURPLUS MILITARY AIRCRAFT WHICH HE DISCUSSED WITH ME IN LATE DECMBER (BANGUI REFTEL) WHICH HE LATER DISCUSSED WITH AID OFFICIAL IN WASHINGTON.

2. MANY AIRCRAFT CONNECTIONS MADE BY ZEALOUS CAR EMBASSY PERSONNEL ABROAD IN COMBINATION WITH BUSINESSMEN OF UNPROVED REPUTATION. GOCAR OFFICIALS CORRECTLY PERCEIVE THAT ROUTE TO BOKASSA'S HEART AND FAVOR IS VIA AIRPLANE, AND PERSEVERE IN SPITE OF DEROGATORY OR OTHER INFORMATION DEVELOPED IN

COURSE OF INQUIRIES INDICATING THAT ACCESS TO PROMISED FINANCING UNCERTAIN.

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PAGE 02 BANGUI 00255 251129Z

3. EMBASSY OF OPINION THAT CAR NOT PRESENTLY CAPABLE OF

PURCHASE OF BOEING 737 FROM OWN RESOURCES. THEREFORE FINANCING CRUCIAL TO SUCCESS OF ANY CONTRACT. PAST EXPERIENCE INDICATES THAT IT IS DIFFICULT FOR GOCAR TO SECURE FINANCING FROM REPUTABLE INSTITUTIONS. EMBASSY THEREFORE SUGGESTS UTMOST CAUTION IN DEALING WITH ENTREPRENEURS AND MIDDLEMEN WHO HAVE AIRPLANES FOR SALE TO GOCAR IN ORDER TO AVOID IMPLICATION OF USG SUPPORT AND FINANCING.

4. PAITEL UNKNOWN TO EMBASSY. KIRJNER IS FRENCH BUSINESSMAN WHO REGULARLY VISITS BANGUI. HE SEEMS TO BE FRIEND OF BOKASSA WHO NAMED HIM HONORARY CONSUL OF CAR IN LILLE FRANCE ON JUNE 26, 1973. KIRJNER IS GOOD FRIEND OF PRESIDENT'S SON GEORGE AND HE AND HIS CENTRAL AFRICAN WIFE ATTENDED GEORGE'S FEBRUARY 22 WEDDING AND FESTIVITIES. IN COURSE OF CONVERSATION AT WEDDING WITH EMBOFF KIRJNER CONFIRMED THAT HE HAS BEEN AUTHORIZED TO LOOK FOR BOEING 737 IN BEHALF OF GOCAR.  
DALE

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
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**Control Number:** n/a  
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